

April 16th, 2019 NTSRI Board meeting

Members present: Tammy Westcott, Rich Schambow, Marianne Turcheck, Loreen Howe, Kathy Niese, Lynn Murry, Jozi Best

Guests Sue Anderson Debbi Brown, Dan Erwin

Kathy called meeting to order and asked if everyone had a chance to look over the minutes from last meeting and seems no one had received them only the agenda for the meeting. Approval of minutes will be postponed until May meeting.

Old Business

Election- Tammy reported Final Election Results Region 4 Dan Erwin and Mark Swihart Alternate
Region 5 Peyton Fair and Georgina Anderson Alternate
Region 8 Debbie Brown no alternate currently.

Kathy said Debbi had an Alternate in mind, but they were in Texas and perhaps would be better if we had someone from another location as Region 8 is such a large territory. No one had other suggestions at this time so will keep searching to fill this position.

Executive Secretary Marianne reported that Kathy was the only applicant for the Secretary/ Treasurer position. Marianne thought it would be a good idea to approve Kathy in this position before meeting Wooster. There is quite a bit involved in this position and Kathy has already filled the gap. Tammy moved to approve Kathy as NTSRI Executive Secretary & Treasurer with Richard giving the second. Marianne asked for the vote and the motion passed.

SHOW & SALE

Big Ohio Show & Sale

- a. Kathy reported that she had taken letter from previous Board meeting to the Ohio Tunis Meeting to ask them to consider allowing Tunis to participate in this sale for 2020. They will not support it for several reasons listed below:
 - i. Proximity of the sale locations
 - ii. Proximity of the sale dates
 - iii. Wooster has a reputation of being the premier Tunis Sale. With the implementation of so many early online sales they feel that adding an additional sale would further dilute the market and would result in possibly 3 mediocre Tunis Sales.
 - iv. Ohio members will be looking at ways to promote the sale at Wooster. Some ideas that they will implement are:
 1. Promotional video to play online and on the NTSRI and OTSA websites, Tunis Sheep pages on Facebook.
 2. Ohio supports breeders and buyers alike. They are not hosting just a sheep sale, but an event that offers support from the breed association, in the form of offering buyers credits, monetary incentives on sheep purchased at Wooster, support of youth, camaraderie among members at many social gatherings, and membership meetings.

3. Some Ohio members have asked for Show and Sale committee to invite members to open discussion on how to make 2 sales work in Ohio 2 weeks apart.

Kathy did say the vote to not participate was not unanimous this time. She asked if there was interest in having an open discussion about this in Wooster. Tammy spoke up and said Ohio Association has made it clear they never intend to allow that so that seems unnecessary. Sue commented that it does seem to be a futile effort at this time and efforts may be better spent elsewhere.

National Tunis Show and Sale Update

Move in Date: May 24 and Board meeting to be Friday at 7pm Kathy will have Russ check to see if we can use Dining hall for this evening.

Tunis Show: May 25, Tunis Sale: May 26. First Breed to show and Sale both days.

Silent Auction- Louise will organize. If you have items to donate, contact Louise or bring to the show. ½ of the proceeds go directly to the Buckeye Blowout. Kathy asked if NTSRI would like to donate item to auction. Marianne said she personally sent something out for that but as we had already put funds towards the show that seemed like a double dip. No item is to be sent at this time.

There will be a meal Saturday evening at a location at the fairgrounds will be determined, directors can donate to the meal if you like. Looking for sides and desserts.

Kathy asked Dan Erwin to speak about the Cattle buyer online bid availability. Price has come in at cost at \$1000. Greg Deakin has requested we pay \$300 of that and he will pick up the rest for the other breeds. Dan Erwin thinks we should do this. Comments made that this seems to benefit Greg Deakin so maybe he should pay it all. Dan said he knows that some other sales that did this had to have some help to get it started and the Tunis have been the ones asking for this at Wooster in the past. Sue Anderson asked who is pushing that this gets online. Kathy said that Greg in the past did not feel it would be cost effective for him to cover for 200 head sale. Is the fee only one time offer? Kathy thinks so. Sue stated that people get upset about Stars of Louisville room cost of \$400 to have sale in and now we want to spend \$300 and not know what will happen. Kathy heard that most sheep had an online bid at Sedalia and thought perhaps we should try it this year. Discussion ended and died for lack of a motion.

As always, Marianne is encouraging everyone to bring their fleeces to Wooster. She usually doesn't have any trouble getting rid of clean fleeces at decent prices. Might help offset some of the travel expenses.

Tammy, Marianne, Loreen, Debbi, & Kathy expect to be in attendance for the Wooster Board meeting with Jozi, Rich , Lynn calling in. We are unsure of Peyton's status currently.

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BUDGET still needs approval. Kathy asked for additions, corrections. Sue needs budget item for rosettes and Banner at Wooster as in past years. Doesn't seem to be in paperwork. Kathy will enter that to budget.

Kathy Budget report

Huntington \$21,503.92 only one item paid since last meeting \$383.98 to associated Registries

PayPal \$ same as last month she will get with Bill before Wooster to find out how to move these funds.

Bennington \$12243.72

CONSTITUTION COMMITTEE Kathy included in the agenda several areas Tammy had sent her regarding small tweaks to update. She asked that others look it over before Wooster so we can get those worked out if necessary. One area we need to look at regards the regional territories. Kathy investigated the rolls of Associated registries

- Region 1 - 40 members - 7 have not paid since 2016 - leaves 33 members
- Region 2 - 50 members – 6 have not paid since 2016 - leaves 44 members
- Region 3 – 42 members – 4 have not paid since 2016 - leaves 38 members
- Region 4 – 52 members – 2 have not paid since 2016 - leaves 50 members
- Region 5 – 48 members – 9 have not paid since 2016 - leaves 37 members
- Region 6 – 59 members – 6 have not paid since 2016 – leaves 53 members
- Region 7 – 54 members – 4 have not paid since 2016 – leaves 50 members
- Region 8 – 52 members – 9 have not paid since 2016 - leaves 41 members
 - Total of 397 avg of 49.5 members per region. There should not be more than a 12-member difference between regions. Region 6 would need to be refigured based on these numbers.
 - Total of 340 members 42.5 members per region. There should not be more than an 11-member difference between regions. Region 6 would need to be refigured based on these numbers.
 - There are many ways to look at a redistricting so I would recommend adding this to the agenda and discussing the implementation of an ad-hoc committee to look at this issue.
 - If we are revising the constitution, I would recommend changing the date for memberships to be received by June 30, each year with a membership year beginning July 1 through June 30 each year.

Richard suggested that we send out invoices for dues at the beginning of the year. Might get better compliance in January and perhaps offer a discount if paid by certain date. He said they even forgot to pay theirs one year and usually do it when the register lambs each year. He mentioned they did that in the Suffolk breed and it did help build revenues. Sue said at one time Montadales doubled the amount due if not paid by such and such date. Discussion was that we would need one newsletter a year to be mailed to all membership to bring attention to the issue and accomplish dues being paid in timely fashion. Kathy will be contacting the folks who have not paid since 2016 prior to Wooster as well as checking to see what the mailing costs would be in. It could be that those who have not paid may not realize it and still want to be on rolls and would pay. Tammy mentioned that could alleviate a need for redistricting regions.

An Additional item of Old Business- Jozi believes she can get the winners weights for the show to put with NAILE results to start considerations on breed standard updates. She also asked if the Association would consider a \$25 donation to the show towards t-shirts the kids get from the show. NTSRI would be listed as a donor on the shirt. Tammy moved to do this, and Marianne seconded. Motion carried.

Tammy asked how many sheep are entered at Wooster this year. 57 is the last number that Kathy had heard. Dan thought that was close.

-Kathy asked that any New Business ideas be sent to her ASAP.

-Adjourn Marianne moved to adjourn. Jozi seconded

Out at 8:30